# Direct Sales CRM User stories

* As a business owner I want to be able to add contacts to my database with options for a name, phone number and/or social media handle
* As a business owner I want the ability to update a contact
* As a business owner I want the ability to delete a contact
* As a business owner I want the ability to add a date and timestamped note to a contact.
* As a business owner I want to label every contact as “client” “potential client” or “potential partner”
* As a business owner I want to keep track of the last time I talked with a contact and how I connected with them (phone call, text, DM etc.)
* As a business owner I want an integrated calendar so I can schedule when I reach out to contacts.
* As a business owner I want to be able to see my upcoming appointments with contacts that I created.
* As a business owner I want each contact to have a simple to do list:
  + I want to add a task
  + I want to mark a task as done (delete)
  + I want to see all the tasks for that contact
    - Ex John Doe:
      * Place order for laundry detergent
      * Write Thank you card
      * Set follow up appointment
* As a business owner I want to be able to filter my contacts by category
* As a business owner I want to select a contact and see all of that contacts information.